

## What to expect at a FinditinWorcestershire breakfast meeting

FinditinWorcestershire breakfast meetings are known throughout the county as the place to be for top quality supply chain opportunities and networking.

With an average triple-figure attendance of leading local business owners, directors and key decision-makers, attendees can be sure to make new contacts and keep in touch with existing ones.

**We're looking forward to seeing you at our regular FinditinWorcestershire events.**

*Below is the usual programme and some useful networking tips, so you know what to expect and to help you make the most of our events. The venue is easy to access (just off Junction 6 of the M5) and there is plenty of free parking.*



### Registration

The registration desk opens at 6.45am, where you will be signed in and given a clear badge holder for you to place your own business card in, so make sure you bring plenty with you. You will be given a delegate list and an event programme.



### Breakfast

Your complimentary breakfast of a selection of breakfast baps, fruit and pastries will be brought out at 7am to give you chance to get something to eat and drink before our speaker takes to the stage. It may be useful to use this time to check your delegate list and the online, real-time delegate checking in screen to see who has arrived.



### Presentation

At around 7.20am, you will be asked to take your seats for the start of the presentation. Lorna Jaynes, Project Manager, will give a welcome speech and invite our guest speaker(s) to the stage.

The presentation will come to a close at around 8.15am and the presentation slides will be available for all members to view through the news section on our website after the event.



### Networking

After the presentation, delegates are invited to network, visit our exhibitor stands and if the event is a 'meet the buyer', pre-booked one-to-one meetings will commence.

Are you a new member? Why not go and introduce yourselves to the Findit team who will be happy to help you with building your online profile and any other information?

# HELPFUL HINTS FOR PRODUCTIVE NETWORKING:



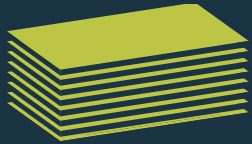
## PRACTICE YOUR SALES PITCH

WHY IS YOUR BUSINESS DIFFERENT FROM YOUR COMPETITORS?



## WANT TO BUILD NEW BUSINESS RELATIONSHIPS?

Use the FinditinWorcestershire LinkedIn group to let potential connections know you're going.



## BRING PLENTY OF BUSINESS CARDS

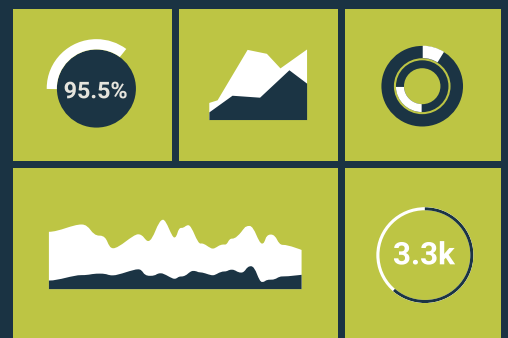
WE USUALLY SEE AN AVERAGE OF

# 120 DELEGATES AT EACH MEETING



## MAKE THE MOST OF THE PRESENTATION

Please take a seat for the presentation to ensure you can hear the speech and see the slides. Please bring a pen and paper to make notes if you wish. Remember that the slides will be available to view through our news section on [www.finditinworcestershire.com](http://www.finditinworcestershire.com)



## UPDATE YOUR DASHBOARD

At each event, we have a screen displaying photos from all delegates' mini-sites. If you haven't uploaded your photo or business details, this will look very empty and you could be missing out on new connections, plus it's nice to know who you're looking for!



## KEEP IN TOUCH

If you would like to see something new at our FinditinWorcestershire events, then please complete our feedback surveys emailed to all delegates after each event. Give us your opinion about the event and any ideas and suggestions for future meetings.



## KEEP US IN THE LOOP

WE WANT TO HEAR ABOUT NEW CONTACTS YOU HAVE MADE, OR WORK YOU HAVE WON AT AN EVENT OR VIA THE WEBSITE. WE WILL SHOUT ABOUT YOUR SUCCESS STORIES AND GIVE YOUR COMPANY PLENTY OF PUBLICITY.